STATE OF NEVADA

Exhibit A - Research and Advisory Services Pricing

2017 rates and unit prices are effective for purchase orders received on or before December 31, 2017 with a service start date no later than January 1, 2018.

*2018 rates and unit prices are projected fees for purchase orders received January 1, 2018 to December 31, 2018. Actual rates will be provided by November 30, 2017.

1. Annual Individual Subscription

Annual Individual Subscription services include unlimited online Internet access to unlimited or a set quantity of published reports customized for the service. Depending on the service, the individual named user may have unlimited access to analyst inquiries, access to inquires via a Team Leader, or no inquires (e.g. Reference level). Please refer to product's service description for a full list of deliverables included with each license.

RESEARCH AND ADVISORY SERVICES	2017 Subscription Rate	* 2018 Subscription Rate
TEAM PLUS SOLUTIONS		
Executive Programs Leadership Team Plus [1]		
Leader	86,566	91,760
Partner	71,314	75,592
Partner Leader (must purchase Enterprise IT Leadership Team Plus Members)	71,314	75,592
Delegate	45,354	48,075
Delegate Leader (must purchase IT Leadership Team Plus Members)	45,354	48,075
Advisor	33,940	35,976
Advisor Leader (must purchase IT Leadership Team Plus Members)	33,940	35,976
Cross Function	24,445	25,912
Executive Programs Leadership Team Plus with Industry [1] (one industry)		
Leader	93,233	98,827
Partner	78,283	82,980
Partner Leader (must purchase Enterprise IT Leadership Team Plus with Industry Members)	78,283	82,980
Delegate	53,334	56,534
Delegate Leader (must purchase Industry Advisory Services Leadership Team Plus Members)	53,334	56,534
Advisor	42,122	44,649
Advisor Leader (must purchase Industry Advisory Services Leadership Team Plus Members)	42,122	44,649
Cross Function	27,273	28,910
Enterprise IT Leadership Team Plus [1]		
Leader	60,304	63,922
Advisor	31,011	32,871
Cross Function	18,788	19,916
Enterprise IT Leadership Team Plus with Industry [1] (one industry)		
Leader	69,697	73,879
Advisor	38,182	40,473
Cross Function	23,334	24,734

RESEARCH AND ADVISORY SERVICES	2017 Subscription Rate	* 2018 Subscription Rate
Industry Advisory Services Leadership Team Plus [1] (one industry)		
Leader	38,182	40,473
Advisor	38,182	40,473
Cross Function	23,334	24,734
Gartner for IT Leadership Team Plus [1]		
Leader	31,011	32,871
Advisor	31,011	32,871
Cross Function	18,788	19,916
TEAM SOLUTIONS		
Executive Programs Leadership Team [2]		
Leader	79,394	84,158
Partner	65,455	69,382
Partner Leader (must purchase Enterprise IT Leadership Team Members)	65,455	69,382
Delegate	41,617	44,114
Delegate Leader (must purchase IT Leadership Team Members)	41,617	44,114
Advisor	31,112	32,978
Advisor Leader (must purchase IT Leadership Team Members)	31,112	32,978
Cross Function	22,425	23,770
Role	15,960	16,918
Executive Programs Leadership Team with Industry [2] (one industry)		
Leader	85,556	90,689
Partner	71,819	76,128
Partner Leader (must purchase Enterprise IT Leadership Team with Industry Members)	71,819	76,128
Delegate	48,889	51,823
Delegate Leader (must purchase Industry Advisory Services Leadership Team Members)	48,889	51,823
Advisor	38,687	41,009
Advisor Leader (must purchase Industry Advisory Services Leadership Team Members)	38,687	41,009
Cross Function	25,051	26,554
Role	17,677	18,738
Enterprise IT Leadership Team [2]		
Leader	55,354	58,675
Advisor	28,485	30,194
Cross Function	17,273	18,310
Role	10,506	11,136
Essentials	8,283	8,780
Enterprise IT Leadership Team with Industry [2] (one industry)		
Leader	63,940	67,776
Advisor	35,051	37,154
Cross Function	21,415	22,699
Role	12,324	13,063
Essentials	8,283	8,780

RESEARCH AND ADVISORY SERVICES	2017 Subscription Rate	* 2018 Subscription Rate
Industry Advisory Services Leadership Team [2] (one industry)		
Leader	35,051	37,154
Advisor	35,051	37,154
Cross Function	21,415	22,699
Role	12,324	13,063
Essentials	8,283	8,780
Gartner for IT Leadership Team [2]		
Leader	28,485	30,194
Advisor	28,485	30,194
Cross Function	17,273	18,310
Role	10,506	11,136
Essentials	8,283	8,780
INDIVIDUAL SOLUTIONS		
Executive Programs Individual Solutions		
Member single-user	87,677	92,938
Member multi-user	77,879	82,552
Member Basic single-user	59,798	63,386
Member Basic multi-user	53,435	56,641
Two Onsite Meetings Add-on - Limited Availability [3]	15,657	16,596
Executive Programs Individual Solutions with Industry (one industry)		
Member single-user	93,334	98,934
Member multi-user	83,839	88,869
Member Basic single-user	66,566	70,560
Member Basic multi-user	60,405	64,029
Two Onsite Meetings Add-on - Limited Availability [3]	15,657	16,596
Enterprise IT Leaders		
Enterprise IT Leaders single-user	66,162	70,132
Enterprise IT Leaders multi-user	55,354	58,675
Two Onsite Meetings Add-on - Limited Availability [3]	15,758	16,704
Industry Advisory Services Advisor Add-on (one industry)	10,304	10,922
Industry Advisory Services (one industry)		
Advisor single-user	43,738	46,362
Advisor multi-user	35,051	37,154
Reference single-user	29,495	31,265
Reference multi-user	20,809	22,057
Gartner for IT Leaders		
Advisor single-user	38,586	40,902
Advisor multi-user	28,485	30,194
Reference single-user	26,970	28,588
Reference multi-user	16,667	17,667

RESEARCH AND ADVISORY SERVICES	2017 Subscription Rate	* 2018 Subscription Rate
IT News and Insight	607	650
IT Executive Portfolio - RENEWAL ONLY [6]		
IT Executives CIO Signature	97,475	103,324
IT Executives CIO single-user	89,293	94,651
IT Executives CIO multi-user	79,394	84,158
IT Executives CIO Essentials single-user	59,798	63,386
IT Executives CIO Essentials multi-user	53,435	56,641
Delegate Add-on to CIO Signature - Limited Availability [3]	41,617	44,114
Two Onsite Meetings Add-on - Limited Availability [3]	15,657	16,596
Industry Advisory Services Advisor Add-on (one industry)	10,304	10,922

2. Multi-user License Subscription - purchasing prerequisites apply

Multi-user License services provide access to multiple users. Depending on the service, the base license may include unlimited or a set quantity of users, unlimited or a set quantity of documents, unlimited or no inquires for all users or inquires only for certain users within the license. Please refer to product's service description for a full list of deliverables included with each license. We have provided the base license offering to give clients the flexibility to customize the solution to their needs. For example, access for 100 users may be achieved by purchasing multiple licenses of the same service, unlimited inquiries may be achieved by purchasing a license that includes unlimited advisor inquiry access, or a higher allotment of documents may be purchased.

RESEARCH AND ADVISORY SERVICES	2017 Subscription Rate	* 2018 Subscription Rate
Gartner for Technical Professionals [4] **(per agency)**		
Technical Professionals Advisor Department	109,596	116,172
Technical Professionals Reference Department	73,738	78,162
Gartner for Technical Professionals Small & Midsize Business (SMB) [5] **(per agency)**		
Technical Professionals Advisor SMB	55,354	58,675
Technical Professionals Reference SMB	36,869	39,081
Gartner Technology Planner (per agency)		
Technology Planner	109,596	116,172
Technology Planner Essentials - Three Modules (price per module, must purchase 3)	30,809	32,657
Technology Planner Essentials - Two Modules (price per module, must purchase 2)	35,455	37,582
Technology Planner Essentials - 1 Module	43,435	46,041
Gartner Technology Planner Small & Midsize Business (SMB) [5] **(per agency)**		
Technology Planner SMB	55,354	58,675
Technology Planner Essentials SMB - Three Modules (price per module, must purchase 3)	15,657	16,596
Technology Planner Essentials SMB - Two Modules (price per module, must purchase 2)	17,980	19,059
Technology Planner Essentials SMB - 1 Module	22,021	23,342
Gartner for IT Associates [4]		
Gartner for IT Associates 100 documents	22,122	23,449

NON-PROFIT HIGHER EDUCATION INSTITUTIONS ONLY	2017 Subscription Rate	* 2018 Subscription Rate
Core IT Research Reference for Higher Education [7] (per campus)		
Core Reference for a designated campus with <4,999 Student FTE	23,233	24,627
Core Reference for a designated campus with 5,000-9,999 Student FTE	46,465	49,253
Core Reference for a designated campus with 10,000-24,999 Student FTE	69,697	73,879
Core Reference for a designated campus with 25,000+ Student FTE	92,930	98,506
Core Reference for a designated community college campus	23,233	24,627
Technical Professionals for Higher Education [7] (per campus)		
Technical Professionals Advisor Higher Education for a designated campus IT Staff Only	55,354	58,675
Technical Professionals Reference Higher Education for a designated campus IT Staff Only	36,869	39,081

3. Onsite Advisory Services		
STRATEGIC ADVISORY SERVICES	**2017 Unit Price**	*** 2018 Unit Price**
Client Internal Advisory Session	14,849	TBD
CONSULTING SERVICES **On-Site Advisory Services: Staff Position/Labor Category**	**2017 Hourly Rate**	*** 2018 Hourly Rate**
Project Executive (Senior Director, Vice President, Managing Partner)	420 to 480	TBD
Project Manager - Senior (Director and Associate Director)	329 to 389	TBD
Project Manager - Junior (Consultant and Senior Consultant)	203 to 263	TBD
Lead Analyst (Consultant and Senior Consultant)	203 to 263	TBD
Technical Writer	N/A	TBD
Senior Subject Matter Expert (Director, various areas of expertise)	369	TBD
Subject Matter Expert (Associate Director, various areas of expertise)	329	TBD
Senior Team Member (Senior Consultant, various areas of expertise)	263	TBD
Team Member (Consultant, various areas of expertise)	203	TBD

For Consulting Services, Gartner proposes to define fixed price engagements for a mutually agreed scope of work. Our experience is that fixed price engagements are easier to manage, increase focus and result in higher value delivered to the State.

4. Value Added Services		
STRATEGIC ADVISORY SERVICES	**2017 Unit Price**	*** 2018 Unit Price**
Client Remote Advisory Services	7,374	TBD
EVENTS - North America	**2017 Unit Price**	*** 2018 Unit Price**
Symposium Ticket	4,243	TBD
Summit Ticket (BI, Data Center, or Security)	2,930	TBD
Summit Ticket (excludes BI, Data Center, Security)	2,450	TBD
Catalyst Conference Ticket	2,930	TBD
CIO Leadership Forum - Limited Availability [3, 4]	2,728	TBD

"Single-user" applies to a buying center that has one individual license; "Multi-user" applies to a buying center that has at least two qualifying licenses within the same agency or municipality. To qualify for multi-user price levels, services must be ordered on the same Service Agreement or Purchase Order and reflect a common "Bill To" address. Strategic Advisory Services, Events, and Add-on services do not contribute towards multi-user pricing qualification.

[1] Team Plus licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. A maximum of one Leader per Team. Each Leader type license must have three (3) to ten (10) Team Plus Members coterminous with the Leader license. An Executive Programs Leadership Team Plus with one Team Plus Leader and less than three (3) Team Plus Members is permissible so long as one of the Team Plus Members is a Delegate or Partner. Team Plus with Industry Advisory Services pricing is for one industry and all licenses in a Team Plus with Industry Advisory Services must purchase access to the same industry. All licenses in a Team Plus solution, including subteam members, must be "Team Plus" type licenses.

[2] Team licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. A maximum of one Leader per Team. Each Leader type license must have three (3) to ten (10) Team Members coterminous with the Leader license. An Executive Programs Leadership Team with one Team Leader and less than three (3) Team Members is permissible so long as one of the Team Members is a Delegate or Partner. Team with Industry Advisory Services pricing is for one industry and all licenses in a Team with Industry Advisory Services must purchase access to the same industry. All licenses in a Team solution, including subteam members, must be "Team" type licenses and cannot include "Team Plus" licenses.

[3] Limited availability. Check with Sales Representative before purchasing.

[4] Purchasing prerequisite and/or eligibility requirements applies. Check with Sales representatives before purchasing.

[5] Gartner for Technical Professionals SMB, Gartner Technology Planner SMB, and Gartner Technology Planner Essentials SMB are available only to eligible small and medium size agencies with 4,000 or less employees. Please check with Sales representatives before purchasing.

[6] IT Executives Portfolio renewal services are only available to eligible license holders who purchased the service listed on or before June 30, 2014 and continuously purchase the service thereafter. Please check with Sales Representative for availability and eligibility before ordering. Industry Advisory Services Add-on must be coterminous with the base IT Executives license and requires the purchase of the same Industry Add-on license for each user within the IT Executives license (CIO Signature must purchase for the Member and each Delegate).

[7] Higher Education products are only available to eligible, not-for-profit Higher Education colleges or universities. A Core IT Research Reference for Higher Education license is for one designated, student campus based on the total full-time equivalent (FTE) student enrolment of the college or university, as assessed at the time of purchase. Purchasing prerequisites apply. Check with Sales representatives before purchasing.

Gartner reserves the right to refresh its pricing and product offerings on an annual basis. The refreshed pricing and product offering(s) will be provided to the Client in writing and will become effective within 10 days of submission by Gartner and/or January 1st of each new year.